

IPO

IPO

1

IPO

2

	Jiangxi Naipu Mining Machinery and New Materials Co.,Ltd

3

2019 3 27

29

5

5,250

1,750

1					2005	10	14		2011
3	8	2011	2	28					
2					2016	2017	2018	2019	1-6
						4,946.64	4,245.43	6,549.13	
		3,473.13							
	4,672.55		4,062.74		6,437.79	3,364.13			
3					2019	6	30		
	48,185.61								
					35,439.45				
4					5,250				1,750
		1							

[2011]136

[2016]004425

1

2

7

2016 5 29

2015

2018 4 15

1

2

3

1

2

[2018]22

2016 -2019

6

KSB Metso Corporation Weir Group

3

70%

		2016		2017		2018		2019	1-6
3,277	/	5,583	/	6,381	/	6,737	/		

4

2

6

82.36

7

2016	2017	2018	2019	6
12,362.20	11,444.86	10,053.76	8,138.92	
	25.98%	21.78%	17.77%	13.54%

		349	24	
1			3000t	900t
	900t	150t		100t

1 “

			25
17	6	50	23 500
8 30	4	100	30 2

2,500

21

2

/

/1

3

1

1

750mm 650mm 550mm 450mm 450mm

BS-K KYF XJC

50 m³ 320m³

2

450mm 550mm 650mm 750mm

KSB GIW Weir Warman

750mm

650

Glencore Teck BHP

Antamina

-7

CPM

320

8,000

2

1

•

•

2009

2

•

1.5-2

Erdenet

1.5-3

•

1/6

3

3

5

1/4

3

		KAZ Minerals
LLC Oyu Tolgoi LLC	Compania Minera Antamina S.A.	Erdenet Mining
Corporation		
	Erdenet Mining Corporation	

2006

4

2014

2015

5

20

2019 6 30

48

2014

2015

2018

750mm 650mm 550mm 450mm

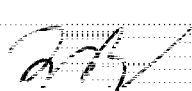
2014

1

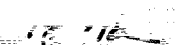
2

(本页无正文，为《德邦证券股份有限公司关于江西耐普矿机新材料股份有限公司首次公开发行股票并在创业板上市之发行保荐书》之签署页)

保荐代表人

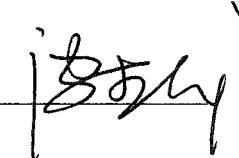
王 晓  刘 平  

项目协办人

 签名: 李俊 

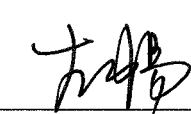
内核负责人

签名: 唐建龙



保荐业务负责人

签名: 左 畅



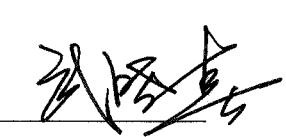
保荐机构总裁

签名: 左 畅



保荐机构法定代表人

签名: 武晓春



保荐机构副董事长

签名: 武晓春



关于保荐机构副董事长代为履行董事长职务的说明

中国证券监督管理委员会：

德邦证券股份有限公司（以下简称“德邦证券”或“保荐机构”）担任江西耐

普机械新材料股份有限公司（以下简称“耐普机械”）首次公开发行股票并在创

业板上市的保荐机构，于2019年12月6日向贵会提交了《（关于请做好江西耐

普机械新材料股份有限公司首次公开发行股票并在创业板上市项目）

2019年12月6日，德邦证券（2019197）三证合一公司收到贵会

《关于请做好江西耐普机械新材料股份有限公司首次公开发行股票并在创

业板上市项目）的反馈意见，贵会要求保荐机构对反馈意见进行逐项回复，

并说明反馈意见涉及的主要问题是否已经解决，保荐机构副董事长武路泰

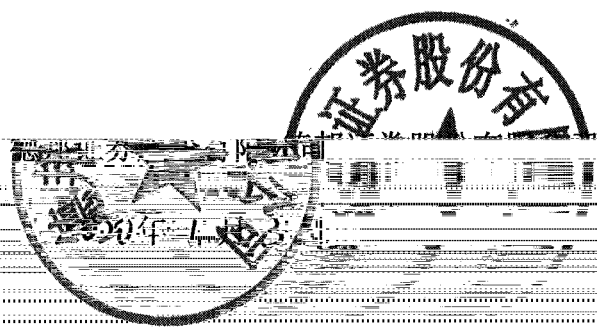
代为履行董事长职务是否合法合规，并出具专项说明。

保荐机构后续对耐普机械首次公开发行股票并在创业板上市项目出具的相

关文件涉及保荐机构董事长签字，在新董事长尚未正式履职前，由

副董事长武路泰代为签字。

特此向贵会说明。



	1		1
		2	
3			
	1		1
		IPO	2
		IPO	
		IPO	
3			

2014

2015

2016 2017 2018 2019 1-6
21,523.95 27,615.30 32,562.81 17,193.15

	2019 1-6		2018		2017		2016	
	12,151.51	70.68%	23,394.32	71.84%	17,507.30	63.40%	14,170.85	65.84%
	1,462.45	8.51%	3,140.75	9.65%	5,034.67	18.23%	3,593.06	16.69%
	2,008.29	11.68%	4,732.92	14.53%	3,526.65	12.77%	1,505.47	6.99%
	1,473.56	8.57%	1,202.48	3.69%	1,159.08	4.20%	2,051.82	9.53%
	97.35	0.57%	92.35	0.28%	387.61	1.40%	202.75	0.94%
	17,193.15	100.00%	32,562.81	100.00%	27,615.30	100.00%	21,523.95	100.00%

89.52% 94.40%

96.02% 90.87%

1

2016 2017 2018

2019 1-6 14,170.85 17,507.30

23,394.32 12,151.51 65.84%

63.40% 71.84% 70.68%

2

2016	2017	2018	2019	1-6
3,593.06	5,034.67	3,140.75	1,462.45	
	16.69%	18.23%	9.65%	8.51%

3

2016	2017	2018	2019	1-6
1,505.47	3,526.65	4,732.92	2,008.29	
	6.99%	12.77%	14.53%	11.68%

		2016	2017	2018
2019	1-6	5,519.55	5,117.70	7,831.64
4,076.76		2016	2017	2018
2019	1-6	4,939.91	4,230.91	6,464.91
3,419.30				

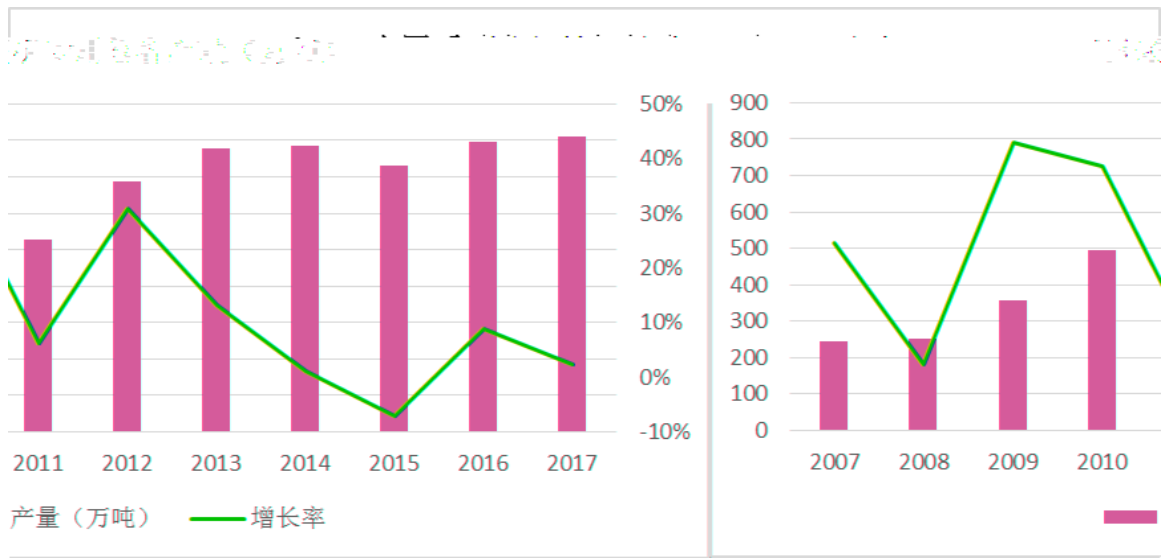
	2019	1-6	2018	2017	2016
		17,224.76	32,602.74	27,632.00	21,550.24
		4,076.76	7,831.64	5,117.70	5,519.55

	4,108.29	7,750.89	5,074.78	5,842.08
	3,419.30	6,464.91	4,230.91	4,939.91
	3,473.13	6,549.13	4,245.43	4,946.64

	2019 6 30	2018 12 31	2017 12 31	2016 12 31
	39,282.48	36,974.74	37,236.58	34,074.81
	20,849.62	19,588.96	15,301.84	13,510.60
	48,185.61	44,251.24	37,611.67	33,370.37
	60,132.10	56,563.70	52,538.43	47,585.41

2016	2017	2018	2019 6
47,585.41	52,538.43	56,563.70	60,132.10

2007-2017	246.15	812.66
12.69% 2015	2016	



2010

2017

2025

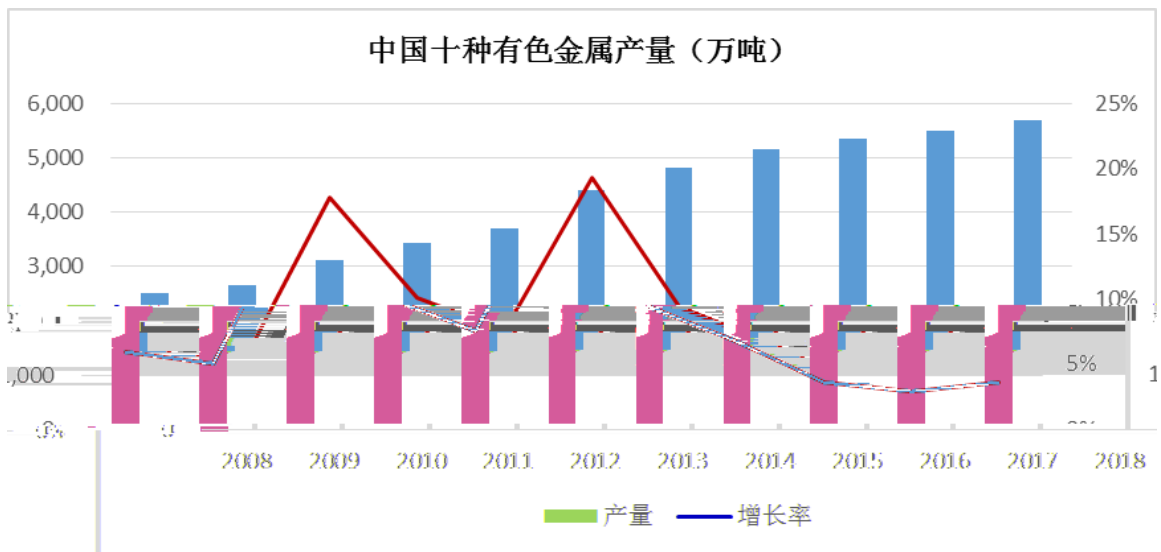
2008

2018

2,520.28

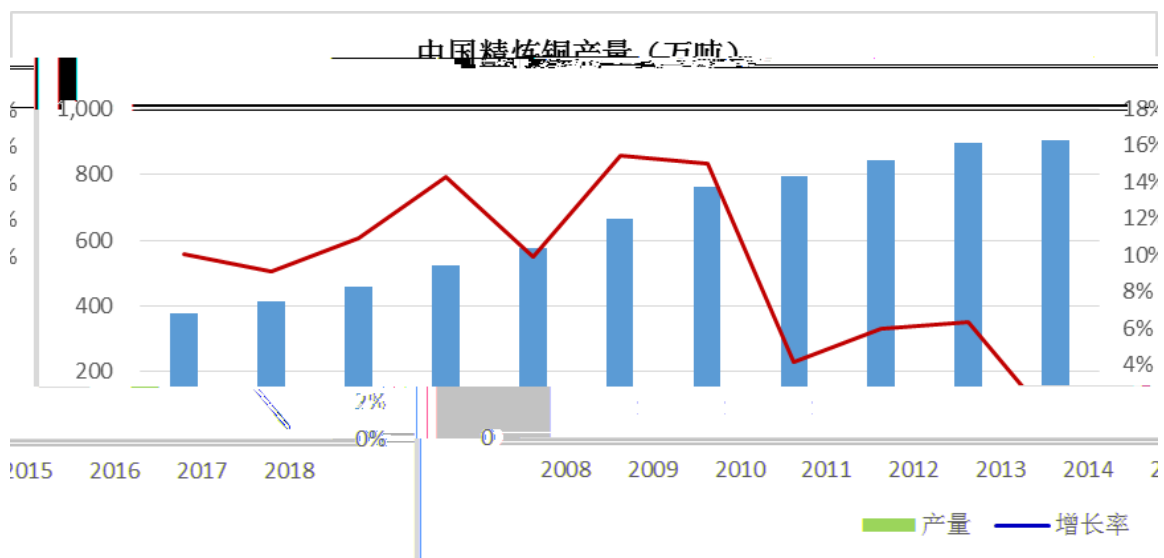
5,702.70

8.51% 2013



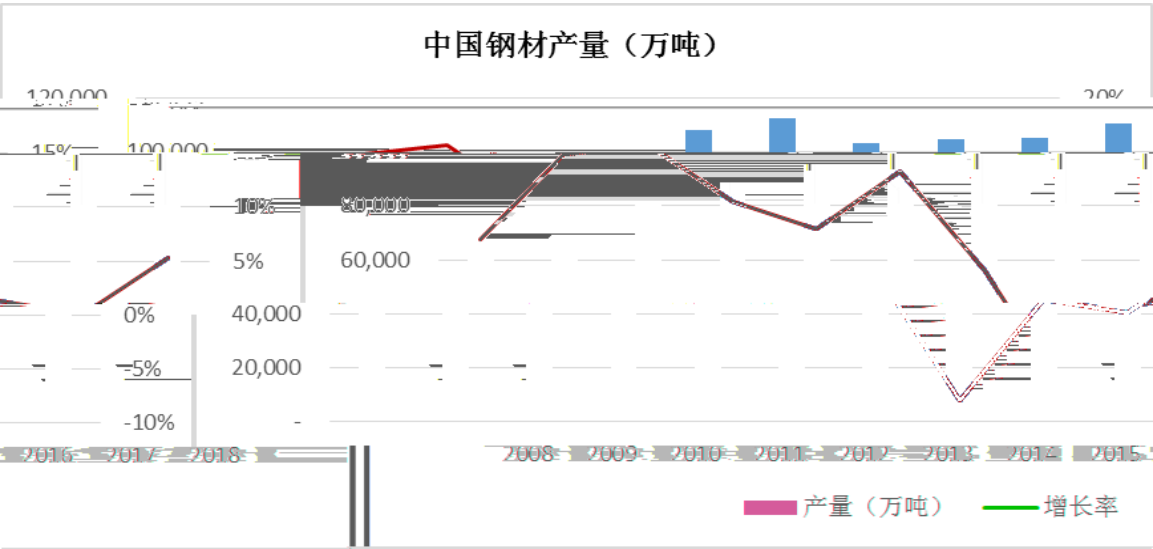
2008 378.93 2018 902.90

9.07%



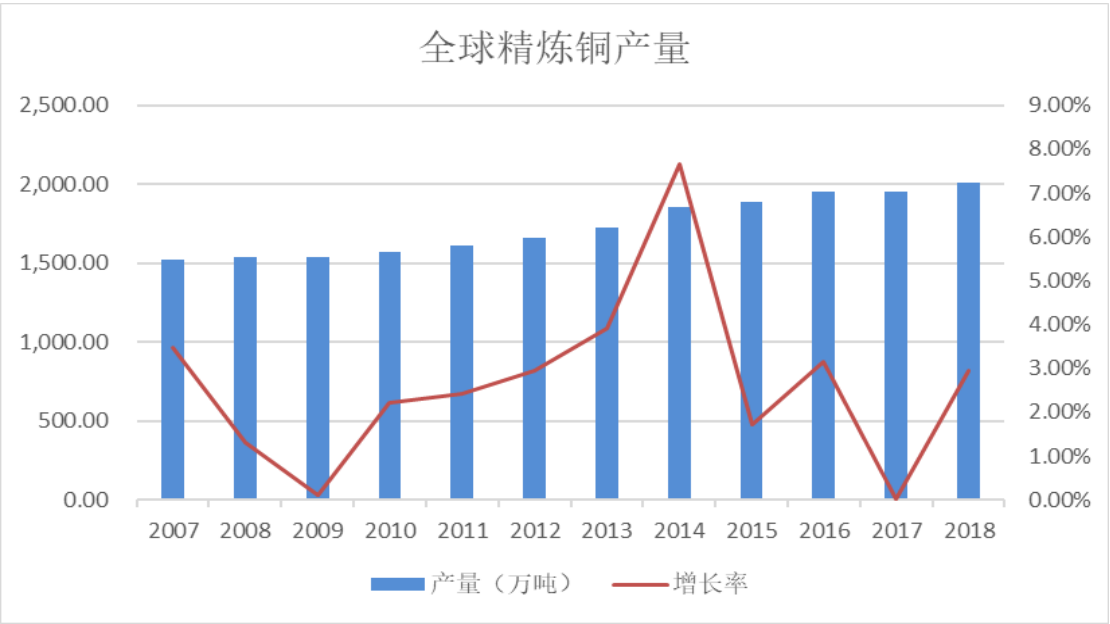
2015

2008	60,460.29	2018	110,551.70
6.22%			

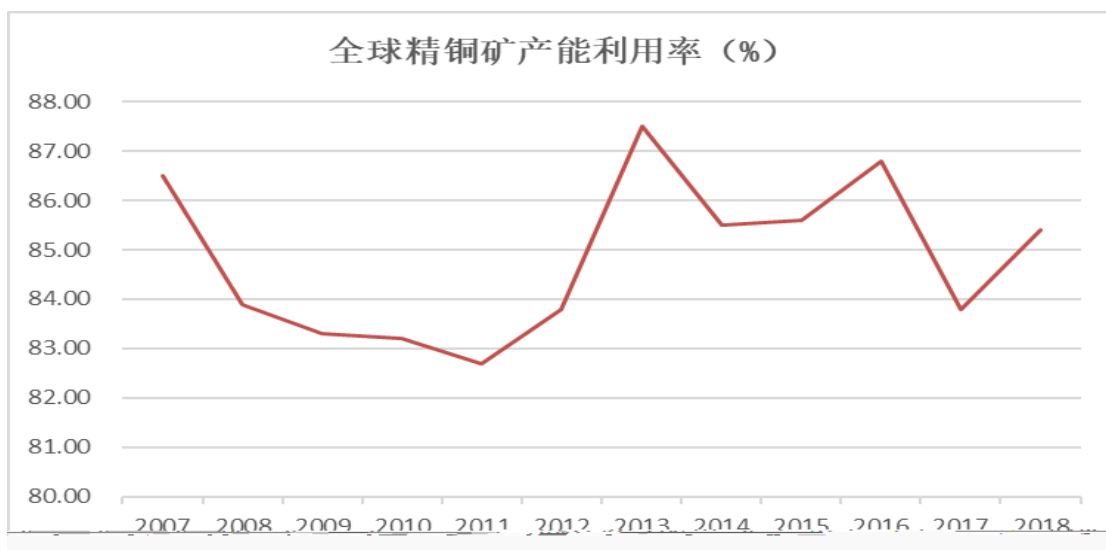


2007 2018

2.56%



ICSG



ICSG

1

2

650mm	Glencore	Teck	BHP
Antamina	Las Bambas		

3

NZJF NJZV NZJH

BS-K KYF XJC

50 m3 320m3

750NZJA

8,000

2009

1				2008 9 28	2011 05 11	ZL200810200 769.2
2				2010 4 2	2011 11 3	ZL201020177 162.X
3				2010 4 2	2010 11 24	ZL201020177 165.3
4				2010 4 2	2011 2 2	ZL201020177 159.8
5				2010 4 2	2010 11 10	ZL201020177 084.3
6				2010 4	2010 11	ZL201020175

				9	3	873.3
7				2010 4 10	2011 04 20	ZL201020178 492.0
8				2010 4 10	2010 11 03	ZL201020178 495.4
9				2010 4 16	2011 03 16	ZL201020182 372.8
10				2011 4 27	2012 01 18	ZL201120138 372.2
11				2011 4 27	2011 11 16	ZL201120138 584.0
12				2011 4 27	2011 11 30	ZL201120138 387.9
13				2012 4 16	2013 02 06	ZL201220175 215.3
14				2012 4 16	2013 06 19	ZL201220175 210.0
15				2012 4 16	2013 01 30	ZL201220175 408.9
16				2012 6 9	2013 03 13	ZL201220281 433.5
17				2012 6 18	2013 04 17	ZL201220301 901.0
18	550NZJA-MR			2012 7 21	2013 03 20	ZL201220378 605.0
19				2012 8 3	2013 03 27	ZL201220387 343.4
20				2012 9 9	2013 04 24	ZL201220471 290.4
21				2013 6 27	2013 12 18	ZL201320403 585.2
22				2014 4 30	2014 11 05	ZL201420225 906.9
23				2014 6 27	2014 11 05	ZL201420366 357.7
24				2015 4 2	2016 2 24	ZL201520208 856.8
25				2016 3 16	2016 10 19	ZL201620222 587.5
26				2016 4 19	2016 10 19	ZL201620341 313.8

27				2016 4 19	2017 5 10	ZL201620341 094.3
28				2016 12 11	2017 7 4	ZL201621352 619.X
29				2016 12 11	2017 7 4	ZL201621352 616.6
30				2016 12 12	2017 7 4	ZL201621352 620.2
31				2016 12 12	2017 7 4	ZL201621352 615.1
32				2018 9 5	2019 4 9	ZL201821448 471.9
33				2018 9 6	2019 4 9	ZL201821456 516.7
34				2018 9 4	2019 4 26	ZL201821442 786.2
35				2018 9 7	2019 5 21	ZL201821459 647.0
36				2019 1 25	2019 10 1	ZL201920129 168.0

,

2014

2015

2014

2018

2015

36

35

450

5050

349

1

KSB Metso Corporation

Weir Group

70%

2016 2017 2018 2019 1-6

3,277 / 5,583 / 6,381 / 6,737 /

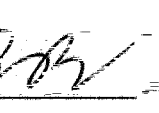
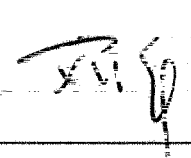
2016	2017	2018	2019	1-6
		73.97%	54.95%	65.01%
				54.26%

Corporation

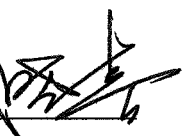
Weir Group KSB Metso

(本页无正文, 为《德邦证券股份有限公司关于江西耐康矿机新材料股份有限公司

公司之成长性专项意见》之签章页)

 
晓 刘平

保荐代表人(签名):  王


晓春

保荐机构法定代表人(签名):  武

